

# Before the Bell

An Ameriprise Investment Research Group Publication

February 28, 2025

## Starting the Day

- U.S. equity markets are pointing to a higher open.
- European markets are trading lower at midday.
- Asian markets ended lower.
- Retail investor pessimism rises to record levels.
- Tariff concerns and Big Tech send stocks lower this week.
- 10-year Treasury yield at 4.25%.
- West Texas Intermediate (WTI) oil is trading at \$69.34.
- Gold is trading at \$2,871.40

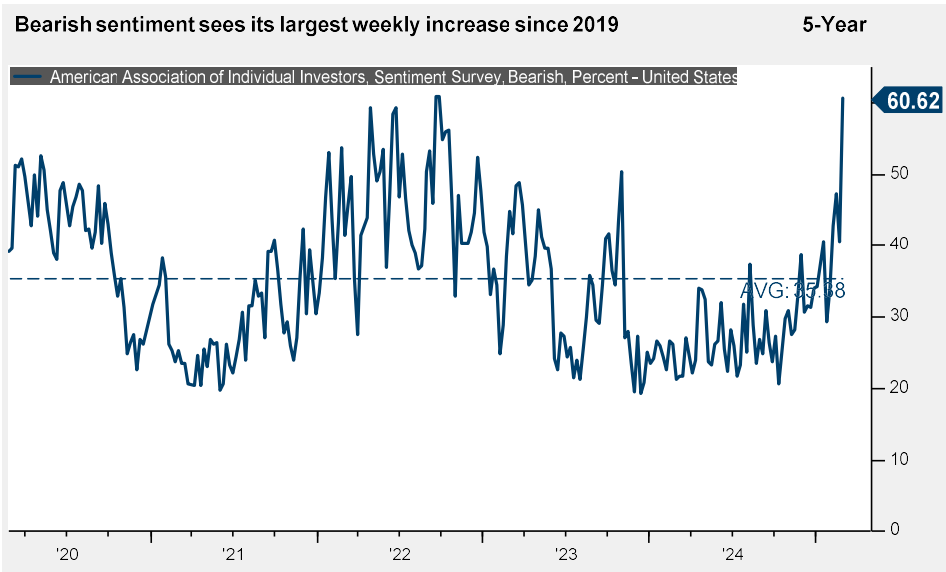
## Market Perspectives

Anthony Saglimbene, Chief Market Strategist

**Da Bears.** No, we aren't referring to former Chicago Bear Coach Mike Ditka or the famous Saturday Night Live Bill Swerski's Super Fans skits from the 1990s. Instead, today's title is in relation to the dramatic weekly increase in bearish sentiment within the latest *American Association of Individual Investors (AAII) Survey*. Retail investors reporting they are pessimistic about stock returns over the next six months shot up over 20 percentage points this week to 60.6% — the largest weekly increase since August 2019. The AAII figure also represents the largest percentage of bears since September 2022, with only six other times bearishness among retail investors having been higher in the survey's history dating back to 1987.

According to *Bespoke Investment Group*, those other times included the 1990 recession/Iraq's invasion of Kuwait, late in the Financial Crisis, and in September 2022, right before the bear market lows were in and the stock market set off on a new bull market run. Notably, large spikes in bearishness usually come when markets have already suffered meaningful losses, yet, currently, the S&P 500 is off around 4.5% from its all-time high.

Interestingly, bullishness fell 20% this week, and those reporting they are neutral on stock returns over the next six months fell to multi-year lows. At least based on the latest survey, retail investors have taken their sides on where they think the market is headed over the next six months, with very few willing to waffle in between. Per *Bespoke*, in prior instances when pessimism was 60% or higher, S&P 500 returns over the next one, three, and six months, as well as over the next year, were very strong.



NOTE: FOR IMPORTANT DISCLOSURES, INCLUDING POSSIBLE CONFLICTS, PLEASE SEE THE DISCLOSURE PAGES AT THE END OF THIS DOCUMENT.

That said, none of those periods included the S&P 500 less than 13% away from its 52-week high, meaning the Index was already in a correction or worse by the time pessimism reached such elevated levels. Thus, the current rise in pessimism is unprecedented based on where the S&P 500 sits in relation to its last high.

**Bottom line:** Retail investors are nervous after already strong gains during the last two years. Stocks that have led the rally are starting to waver, and fiscal/monetary policies offer an uncertain stew of potential outcomes that are increasing investor/consumer anxiety. However, when the market becomes so decidedly negative and so quickly, it's worth at least considering a move to the less crowded side of the boat — at least if one finds some value in a contrarian approach.

## U.S. Premarket Indicators / Overnight International Market Activity

### United States:

Here is a quick news rundown to start your morning:

- **Stocks are looking at a higher open.** It's been another tough week for stocks. The S&P 500 Index is down 2.5% WTD, while the NASDAQ Composite is off roughly 5.0%. With the S&P 500 down approximately 3.0% in February, stocks are on pace for their worst month since April 2024. Helping to weigh on indexes this week, and despite a very impressive earnings report and outlook on Wednesday after market close, NVIDIA's stock dropped 8.5% on Thursday. High expectations and slower growth compared to a year ago have left less room for traders to bid up the stock. Thus, NVIDIA has been used as a source of profit taking to derisk over the near term, in our view, which was on full display yesterday. Further tariff announcements (e.g., 25% tariffs on all EU imports) and confusion about when/if the White House will be imposing additional duties on Canada and Mexico (set to go into effect on Tuesday) have also stalled market momentum this week. According to a Harris Poll conducted by *Bloomberg*, 60% of American adults expect Trump's tariffs, if enacted, will lead to even higher prices, with 44% saying they are likely bad for the U.S. economy. Roughly 31% of survey respondents say Trump's tariffs would boost the U.S. economy. Weaker consumer sentiment surveys, record high investor pessimism, concern among professional money managers, and recent polls all point to one key factor about tariffs — they all suggest Americans do not agree with President Trump that tariffs are positive for growth, inflation, or their portfolio. Notably, Tech tailwinds have turned into headwinds, with Mag Seven names falling into a correction this week. And tariff uncertainty is ramping higher as 25% levies are scheduled to kick in next week on our closest trading partners, and an additional 10% tariff is set to be imposed on China. In our opinion, the weekend can't start soon enough. Finally, January PCE is on the docket today at 8:30 am EST.
- **Earnings Update:** With 97% of S&P 500 fourth quarter reports complete, blended earnings per share (EPS) growth is higher by +18.1% year-over-year on revenue growth of +5.3%.

### Europe:

Economic signals remain mixed in Germany, with the latest report on retail sales showing some improvement last month, though employment figures are softening. However, European inflation trends remained on a downward trend in February, with Germany and France seeing a slowdown.

### Asia-Pacific:

Initial reactions from Beijing to President Trump's threat to raise the tariff rate on all Chinese imports by another 10% next week have been largely muted. Earlier this month, when China was hit with a new 10% tariff on its imports, officials quietly announced retaliatory tariffs on U.S. crude, agricultural machinery, and cars/pickups. Investors should expect the same type of measured response from Beijing to additional U.S. tariffs on China but more direct actions that may match the increasing level of trade friction between both countries. However, reports from both countries continue to point out that Trump and China President Xi Jinping are open to trade and investment deals

**WORLD CAPITAL MARKETS**

2/28/2025

As of: 8:30 AM ET

Americas	% chg.	% YTD	Value
<b>S&amp;P 500</b>	-1.6%	-0.1%	5,861.6
<b>Dow Jones</b>	-0.4%	1.9%	43,239.5
<b>NASDAQ Composite</b>	-2.8%	-3.9%	18,544.4
<b>Russell 2000</b>	-1.6%	-3.9%	2,139.7
<b>Brazil Bovespa</b>	0.0%	3.8%	124,799
<b>S&amp;P/TSX Comp. (Canada)</b>	-0.8%	2.0%	25,128.2
<b>Russell 3000</b>	-1.5%	-0.4%	3,338.5

Europe (Intra-day)	% chg.	%YTD	Value
<b>DJSTOXX 50 (Europe)</b>	-0.7%	11.3%	5,434.2
<b>FTSE 100 (U.K.)</b>	0.3%	7.9%	8,779.6
<b>DAX Index (Germany)</b>	-0.6%	12.6%	22,422.8
<b>CAC 40 (France)</b>	-0.5%	9.4%	8,062.8
<b>FTSE MIB (Italy)</b>	-0.3%	12.7%	38,518.6
<b>IBEX 35 (Spain)</b>	0.0%	15.0%	13,268.8
<b>MOEX Index (Russia)</b>	#VALUE!	#VALUE!	#N/A N/A

Asia/Pacific (Last Night)	% chg.	%YTD	Value
<b>Nikkei 225 (Japan)</b>	-2.9%	-6.8%	37,155.5
<b>Hang Seng (Hong Kong)</b>	-3.3%	14.8%	22,941.3
<b>Korea Kospi 100</b>	-3.4%	6.0%	2,532.8
<b>Singapore STI</b>	-0.7%	3.1%	3,895.7
<b>Shanghai Comp. (China)</b>	-2.0%	-0.9%	3,320.9
<b>Bombay Sensex (India)</b>	-1.9%	-6.1%	73,198.1
<b>S&amp;P/ASX 200 (Australia)</b>	-1.2%	0.8%	8,172.4

Global	% chg.	% YTD	Value
<b>MSCI All-Country World Idx</b>	-1.4%	2.1%	857.3

Developed International	% chg.	%YTD	Value
<b>MSCI EAFE</b>	-0.9%	8.2%	2,442.0

Emerging International	% chg.	%YTD	Value
<b>MSCI Emerging Mkts</b>	-1.0%	4.8%	1,124.0

Note: International market returns shown on a local currency basis. The equity Index data shown above is on a **total return** basis, inclusive of dividends.

S&P 500 Sectors	% chg.	% YTD	Value
<b>Communication Services</b>	-1.8%	0.9%	344.2
<b>Consumer Discretionary</b>	-1.8%	-7.0%	1,700.9
<b>Consumer Staples</b>	0.0%	6.4%	906.3
<b>Energy</b>	0.5%	4.5%	679.5
<b>Financials</b>	0.6%	5.8%	849.2
<b>Health Care</b>	-0.4%	7.1%	1,713.3
<b>Industrials</b>	-0.4%	2.1%	1,137.3
<b>Materials</b>	-0.7%	4.6%	553.4
<b>Real Estate</b>	0.4%	5.3%	268.9
<b>Technology</b>	-3.8%	-5.8%	4,336.9
<b>Utilities</b>	-2.2%	3.1%	395.0

Equity Income Indices	% chg.	% YTD	Value
<b>JPM Alerian MLP Index</b>	-0.4%	8.6%	319.8
<b>FTSE NAREIT Comp. TR</b>	0.6%	4.4%	26,212.0
<b>DJ US Select Dividend</b>	-0.4%	4.0%	3,641.0
<b>DJ Global Select Dividend</b>	-0.8%	5.1%	233.8
<b>S&amp;P Div. Aristocrats</b>	0.1%	3.2%	4,721.6

Bond Indices	% chg.	% YTD	Value
<b>Barclays US Agg. Bond</b>	-0.1%	2.3%	2,240.2
<b>Barclays HY Bond</b>	0.0%	2.0%	2,737.2

Commodities	% chg.	% YTD	Value
<b>Futures &amp; Spot (Intra-day)</b>			
<b>CRB Raw Industrials</b>	-0.1%	4.0%	562.7
<b>NYMEX WTI Crude (p/bbl.)</b>	-1.4%	-3.3%	69.4
<b>ICE Brent Crude (p/bbl.)</b>	-1.2%	-2.0%	73.1
<b>NYMEX Nat Gas (mmBtu)</b>	-1.7%	6.5%	3.9
<b>Spot Gold (troy oz.)</b>	-0.6%	9.0%	2,860.0
<b>Spot Silver (troy oz.)</b>	-0.3%	7.9%	31.2
<b>LME Copper (per ton)</b>	-0.7%	8.4%	9,381.3
<b>LME Aluminum (per ton)</b>	0.1%	4.8%	2,648.9
<b>CBOT Corn (cents p/bushel)</b>	0.1%	3.4%	481.5
<b>CBOT Wheat (cents p/bushel)</b>	0.9%	0.9%	567.5

Foreign Exchange (Intra-day)	% chg.	% YTD	Value
<b>Euro (€/€)</b>	0.1%	0.5%	1.04
<b>British Pound (£/€)</b>	0.0%	0.7%	1.26

	% chg.	% YTD	Value
<b>Japanese Yen (\$/¥)</b>	-0.6%	4.3%	150.76
<b>Australian Dollar (A\$/S)</b>	-0.3%	0.5%	0.62

	% chg.	% YTD	Value
<b>Canadian Dollar (\$/C\$)</b>	0.1%	-0.3%	1.44
<b>Swiss Franc (\$/CHF)</b>	-0.3%	0.6%	0.90

Data/Price Source: Bloomberg. Equity Index data is total return, inclusive of dividends, where applicable.

**Ameriprise Global Asset Allocation Committee (GAAC)**

**U.S. Equity Sector - Tactical Views**

	S&P 500 Index Weight	GAAC Tactical View	GAAC Tactical Overlay	GAAC Recommended Weight		S&P 500 Index Weight	GAAC Tactical View	GAAC Tactical Overlay	GAAC Recommended Weight
<b>Financials</b>	13.5%	Overweight	2.0%	15.5%	<b>Energy</b>	3.0%	Equalweight	-	3.0%
<b>Consumer Staples</b>	5.5%	Equalweight	-	5.5%	<b>Utilities</b>	2.3%	Equalweight	-	2.3%
<b>Information Technology</b>	32.8%	Equalweight	-	32.8%	<b>Materials</b>	1.9%	Equalweight	-	1.9%
<b>Industrials</b>	8.1%	Equalweight	-	8.1%	<b>Real Estate</b>	2.0%	Equalweight	-	2.0%
<b>Communication Services</b>	9.4%	Equalweight	-	9.4%	<b>Consumer Discretionary</b>	11.5%	Equalweight	-	11.5%
					<b>Health Care</b>	10.0%	Underweight	-2.0%	8.0%

As of: January 2, 2025

Index weightings represent the respective market capitalization of each sector in the S&P 500 as of 12/19/2024. The GAAC Tactical Overlay, as well as Recommended Tactical Weights, is derived from the Ameriprise Global Asset Allocation Committee (GAAC). Views are expressed relative to the Index and are provided to represent investment conviction in each region. Tactical Allocations are designed to augment Index returns over a 6-12 month time horizon. Numbers may not add due to rounding.

**Global Equity Regions - Tactical Views**

	MSCI All-Country World Index Weight	GAAC Tactical View	GAAC Tactical Overlay	GAAC Recommended Weight		MSCI All-Country World Index Weight	GAAC Tactical View	GAAC Tactical Overlay	GAAC Recommended Weight
<b>United States</b>	66.1%	Overweight	3.2%	69.3%	<b>United Kingdom</b>	3.0%	Equalweight	-	3.0%
<b>Europe ex U.K.</b>	11.3%	Equalweight	-	11.3%	<b>Asia-Pacific ex Japan</b>	10.2%	Underweight	-1.0%	9.2%
<b>Latin America</b>	0.8%	Equalweight	-	0.8%	<b>Canada</b>	2.7%	Underweight	-1.0%	1.7%
<b>Japan</b>	4.7%	Equalweight	-	4.7%	<b>Middle East / Africa</b>	1.2%	Underweight	-1.2%	0.0%

as of: January 2, 2025

Index weightings are based on the regional market capitalizations of the MSCI All-Country World Index as of 12/26/2024. The GAAC Tactical Overlay, as well as the Recommended Tactical Weights, are derived from the Ameriprise Global Asset Allocation Committee (GAAC). Views are expressed relative to the Index and are provided to represent investment conviction in each region. Tactical Allocations are designed to augment Index returns over a 6-12 month time horizon. Numbers may not add due to rounding.

## Economic News and Views:

Russell T. Price, CFA – Chief Economist

Releases for Friday, February 28, 2025

All times Eastern. Consensus estimates via Bloomberg

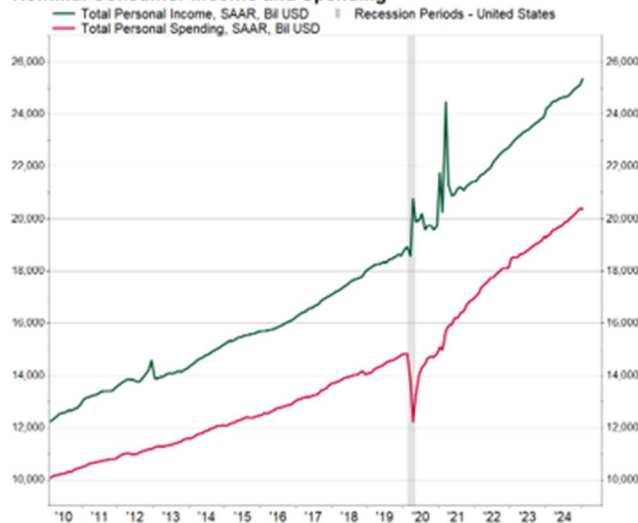
Time	Period	Release	Consensus Est.	Actual	Prior	Revised to
8:30 AM	JAN	Personal Income	+0.4%	<b>+0.9%</b>	+0.4%	
8:30 AM	JAN	Personal Spending	+0.2%	<b>-0.2%</b>	+0.7%	+0.8%
8:30 AM	JAN	PCE* Deflator (MoM)	+0.3%	<b>+0.3%</b>	+0.3%	
8:30 AM	JAN	Core PCE Deflator (MoM)	+0.3%	<b>+0.3%</b>	+0.2%	
8:30 AM	JAN	PCE Deflator (YoY)	+2.5%	<b>+2.5%</b>	+2.6%	
8:30 AM	JAN	Core PCE Deflator (YoY)	+2.6%	<b>+2.6%</b>	+2.8%	
8:30 AM	JAN	Advance Goods Trade Balance	-\$116.6B	<b>-\$153.3</b>	-\$122.0B	

\*PCE = Personal Consumption Expenditures

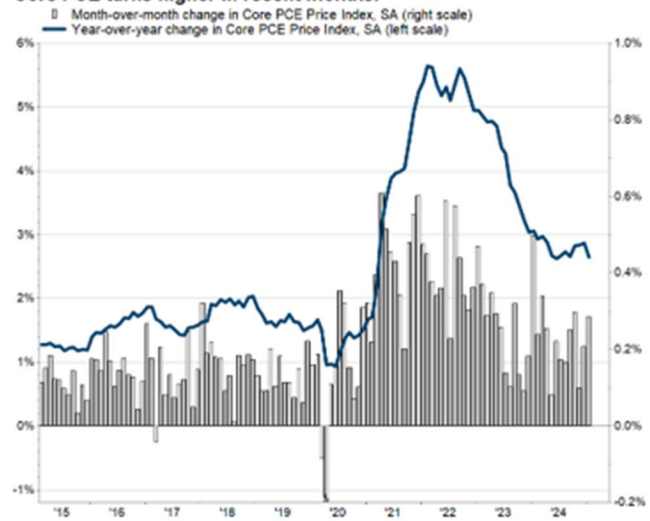
### Commentary:

- **Some surprising numbers this morning as personal income surges, spending drops month-over-month and the trade deficit in goods jumps to record highs. The sharp expansion of the trade deficit holds materially negative implications for Q1 real GDP, but the pull forward of imports is likely to at least partially reverse in Q2.**
- **Personal income surged last month, jumping 0.9%, its strongest m/m pace since July 2022.** The largest driver of the increase was a 2.8% m/m increase in Social Security payments. Annual social security cost of living adjustments go into effect each January but the data is also seasonally adjusted.
- **Spending, meanwhile, declined slightly** as growth in services related spending was not enough to overcome the drop in spending on goods. The January retail sales report (which showed a -0.9% month-over-month decline) total spending in the month was weak due to bad weather across much of the South and Midwest, in combination with the devastating wildfires in California.
- **PCE inflation:** The Fed's preferred measure of inflation, the Core PCE rate, was an as expected 0.3% higher which equated to a +2.6% rate – down notably from the +2.9% rate seen in December.
- *The charts below are sourced from FactSet and HAVE been updated to reflect today's releases.*

**Nominal Consumer Income and Spending**



**Core PCE turns higher in recent months.**



## Ameriprise Economic Projections

Forecast:	Full-year				Quarterly						
	Actual <u>2023</u>	Actual <u>2024</u>	Est. <u>2025</u>	Est. <u>2026</u>	Actual <u>Q1-2024</u>	Actual <u>Q2-2024</u>	Actual <u>Q3-2024</u>	Actual <u>Q4-2024</u>	Est. <u>Q1-2025</u>	Est. <u>Q2-2025</u>	Est. <u>Q3-2025</u>
<b>Real GDP (annualized)</b>	2.9%	2.8%	2.4%	2.1%	1.6%	3.0%	2.8%	2.3%	2.8%	2.3%	2.5%
<b>Unemployment Rate</b>	3.7%	4.1%	4.2%	4.2%	3.8%	4.1%	4.1%	4.1%	4.2%	4.2%	4.2%
<b>CPI (YoY)</b>	3.4%	2.9%	2.5%	2.2%	3.5%	3.0%	2.4%	2.9%	2.4%	2.4%	2.4%
<b>Core PCE (YoY)</b>	2.9%	2.8%	2.3%	2.1%	2.8%	2.6%	2.7%	2.8%	2.5%	2.3%	2.2%

Sources: Historical data via FactSet. Estimates (Est.) via American Enterprise Investment Services Inc.

YoY = Year-over-year, Unemployment numbers are period ending. GDP: Gross Domestic Product; CPI: Consumer Price Index

PCE: Personal Consumption Expenditures Price Index. Core excludes food and energy.

All estimates other than GDP are period ending.

Last Updated: February 18, 2025

## Ameriprise Global Asset Allocation Committee Targets and Views

### Targets

<b>2025 Year-end Targets:</b>	<b>Favorable Scenario</b>	<b>Base-Case Scenario</b>	<b>Adverse Scenario</b>
<b>S&amp;P 500 Index:</b>	7,000	6,500	5,500
<b>10-Year U.S. Treasury Yield:</b>	5.00%	4.25%	3.00%
<b>Fed Funds Target Range:</b>	4.25% to 4.50%	3.75% to 4.00%	3.25% to 3.50%

Estimates (Est.) via American Enterprise Investment Services Inc.

Please see latest *Quarterly Capital Market Digest* for more information.

Last Updated: January 2, 2025

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## Global Asset Allocation Committee Views

### AMERIPRISE GLOBAL ASSET ALLOCATION COMMITTEE TACTICAL ASSET CLASS VIEWS

2025 Year-end S&P 500 Target: 6,500  
2025 Year-End 10-year Treasury Target: 4.25%

as of 12/30/2024

	Overweight	Equalweight	Underweight
<b>Equity</b>	<ul style="list-style-type: none"> <li>U.S. Large Cap Growth</li> <li>U.S. Large Cap Value</li> </ul>	<ul style="list-style-type: none"> <li>U.S. Mid Cap Value</li> <li>U.S. Mid Cap Growth</li> <li>U.S. Small Cap Value</li> <li>U.S. Small Cap Growth</li> </ul>	<ul style="list-style-type: none"> <li>Developed Foreign Equity</li> <li>Emerging Foreign Equity</li> </ul>
<b>S&amp;P 500 Sectors</b>	<ul style="list-style-type: none"> <li>Financials</li> </ul>	<ul style="list-style-type: none"> <li>Communication Services</li> <li>Consumer Discretionary</li> <li>Consumer Staples</li> <li>Energy</li> <li>Industrials</li> <li>Information Technology</li> <li>Materials</li> <li>Real Estate</li> <li>Utilities</li> </ul>	<ul style="list-style-type: none"> <li>Health Care</li> </ul>
<b>Global Equity Regions</b>	<ul style="list-style-type: none"> <li>United States</li> </ul>	<ul style="list-style-type: none"> <li>Europe ex U.K.</li> <li>Japan</li> <li>Latin America</li> <li>United Kingdom</li> </ul>	<ul style="list-style-type: none"> <li>Middle East/Africa</li> <li>Asia-Pacific ex Japan</li> <li>Canada</li> </ul>
<b>Fixed Income</b>	<ul style="list-style-type: none"> <li>U.S. High Yield Bonds</li> </ul>	<ul style="list-style-type: none"> <li>U.S. Government</li> <li>U.S. Inv. Grade Corporates</li> <li>Developed Foreign Bonds</li> </ul>	<ul style="list-style-type: none"> <li>Emerging Foreign Bonds</li> <li>Municipal Bonds</li> </ul>
<b>Alternatives</b>		<ul style="list-style-type: none"> <li>Real Assets</li> <li>Alternative Strategies</li> </ul>	
<b>Cash</b>		<ul style="list-style-type: none"> <li>Cash</li> <li>Cash Investments</li> </ul>	

Note: Our Tactical Allocations are designed to augment a Strategic portfolio over a 6-12-month time horizon. **Asset Allocation and diversification do not ensure or guarantee better performance and do not eliminate the risk of investment losses. Investors should note that rising interest rates could have a detrimental effect on bond prices. Please consult with your financial advisor.** Cash generally refers to assets, securities and/or products low in risk and highly liquid. For asset allocation purposes, instruments can include Treasury bills, certificates of deposit, money market funds and high quality bonds whose maturities are less than 3 months. Outside of asset allocation purposes, cash investments can also include illiquid cash held in a mutual fund or pledged as collateral for derivatives. You can only access this cash by redeeming the fund using it, subject to fees or time constraints associated with redemptions.

As of December 31, 2024

Major Market Indices	Rolling Returns			
	QTD	1-year	3-years	5-years
Russell 3000 <sup>®</sup> Index (U.S. Equity)	2.63%	23.81%	8.01%	13.86%
MSCI ACWI Ex USA Index – net (Foreign Equity)	-7.60%	5.53%	0.82%	4.10%
Bloomberg U.S. Universal Bond Index (Fixed Income)	-2.73%	2.04%	-1.95%	0.06%
Wilshire Liquid Alternative Index (Alternatives)	-1.87%	4.33%	1.50%	2.48%
FTSE Three-Month Treasury Bill Index (Cash)	1.23%	5.45%	4.05%	2.54%

Past performance is not a guarantee of future performance. Performance calculations use FactSet data and are as of Date.

# The Ameriprise Investment Research Group

With Ameriprise Financial, you can benefit from our dedicated team of experienced investment research and due diligence professionals. Our objective market insight, strategies and guidance are designed to provide you with insight into investment strategies and solutions to help you feel more confident about your financial future. It's the higher level of sophistication and service you've come to expect from Ameriprise.

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