

# Plan for today, tomorrow and the future

## My Financial Profile

Today's date \_\_\_\_\_

*\*Required for publishing preliminary goal status*

Client name\* \_\_\_\_\_ Birth date\* \_\_\_\_\_ Pronouns \_\_\_\_\_

Co-client name\* \_\_\_\_\_ Birth date\* \_\_\_\_\_ Pronouns \_\_\_\_\_

Children's names \_\_\_\_\_ Birth date \_\_\_\_\_

\_\_\_\_\_ Birth date \_\_\_\_\_

\_\_\_\_\_ Birth date \_\_\_\_\_

## What are your goals?

### My retirement goal\*

By when (mo/yr)? Goal amount (today's \$)

\_\_\_\_\_  \$

### My other goals (e.g., education, home improvements, vacation home, travel)

Goal 1 \_\_\_\_\_  \$

Goal 2 \_\_\_\_\_  \$

Goal 3 \_\_\_\_\_  \$

## What are your assets and liabilities?

### My assets

Current value

Annual contributions/savings

### Employer contributions

401(k)(s), 403(b)(s)\* \$  \$  \$  or \_\_\_ % of salary (client)

Traditional IRAs, SEPs and SIMPLE IRAs\* \$  \$  \$  or \_\_\_ % of salary (co-client)

Annuities \$  \$

Brokerage/investment accounts\* \$  \$

Cash/bank accounts\* \$  \$

Roth IRAs, Roth 401(k)(s)\* \$  \$

Cash-value life insurance \$  \$

Education savings accounts (e.g., 529 plan) \$  \$

Other assets\* (e.g., house, personal property) \$  \$

### My liabilities

Balance

Monthly payment

Mortgage(s) \$  \$

Credit card(s) \$  \$

Other loans (e.g., car, boat) \$  \$

Other liabilities \$  \$

\$  \$

**TOTAL** \$

**Estimated net worth** \$

## What are your estimated income and expenses?

### My annual income today

|  | Client                  | Co-client               |
|--|-------------------------|-------------------------|
| Salary/bonuses/self-employment*<br>(Income is required if employed)  | \$ <input type="text"/> | \$ <input type="text"/> |
| Social Security**<br>(Consult your annual Social Security Estimate or visit <a href="http://www.ssa.gov/estimator">www.ssa.gov/estimator</a> ) | \$ <input type="text"/> | \$ <input type="text"/> |
| Pension income*  | \$ <input type="text"/> | \$ <input type="text"/> |
| Other<br>(e.g., rental, part-time work)  | \$ <input type="text"/> | \$ <input type="text"/> |

\*\*If you are retired, include your retirement income from these sources.

### My annual expenses today

|  |  |
|--|--|
| Essential expenses \$ <input type="text"/>                           | Lifestyle expenses \$ <input type="text"/> |
| (e.g., mortgage, rent, food, utilities, medical, liability payments) | (e.g., hobbies, entertainment, travel)     |

Do you anticipate your future expenses to:  increase  decrease  stay the same  unsure

## How are you insured today?

| Client   | Co-client  |
|--|--|
| Life insurance death benefit \$ <input type="text"/> | Life insurance death benefit \$ <input type="text"/> |
| Long-term care daily benefit \$ <input type="text"/> | Long-term care daily benefit \$ <input type="text"/> |
| Disability insurance benefit \$ <input type="text"/> | Disability insurance benefit \$ <input type="text"/> |
| or ___ % of salary (if group coverage)               | or ___ % of salary (if group coverage)               |

## What to bring to your conversation with your advisor

- Financial statements:** Retirement plans, 401(k)(s), 403(b)(s), brokerage, IRAs, Social Security statements
- Insurance policies:** Life, disability, long-term care, auto & home, umbrella
- Recent tax return**
- Recent pay stub** (if applicable)
- Basic estate documents:** Will, healthcare directive/living will, power of attorney, trust(s)
- Employer benefits information:** Enrollment confirmation and/or benefits summary/handbook

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