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Plan for today, tomorrow and the future

| My Financial Profile *Required for publishing preliminary goal status | Today's date | | | | |
|--|------------------------------|------------------|--------------------------|--|--|
| Client name* | Birth date* | Prono | Pronouns | | |
| Co-client name* | Birth date* | Pronouns | | | |
| Children's names | Birth date | | | | |
| | Birth date | | | | |
| | Birth date | | | | |
| What are your goals? | | | | | |
| My retirement goal* | | By when (mo/yr)? | Goal amount (today's \$) | | |
| My other goals (e.g., education, home improveme | ents, vacation home, travel) | | | | |
| Goal 1 | | | \$ | | |
| Goal 2 | | | \$ | | |

What are your assets and liabilities?

Goal 3 ___

| My assets | Current value | Annual contributions/savings | Employer cont | ributions | |
|---|---------------|------------------------------|-------------------|-----------------|-----------------|
| 401(k)(s), 403(b)(s)* | \$ | \$ | \$ | or % of sal | ary (client) |
| Traditional IRAs, SEPs and SIMPLE IRAs* | \$ | \$ | \$ | or % of sal | ary (co-client) |
| Annuities | \$ | \$ | My liabilities | Balance | Monthly payment |
| Brokerage/investment accounts* | \$ | \$ | Mortgage(s) | \$ | \$ |
| Cash/bank accounts* | \$ | \$ | Credit card(s) | \$ | \$ |
| Roth IRAs, Roth 401(k)(s)* | \$ | \$ | Other loans | \$ | \$ |
| Cash-value life insurance | \$ | \$ | (e.g., car, boat) | ¢ | \$ |
| Education savings accounts (e.g., 529 plan) | \$ | \$ | Other liabilities | \$ | \$ |
| Other assets* (e.g., house, personal property) | \$ | \$ | | [·] | [] |
| TOTAL | \$ | | Esti | mated net worth | \$ |

What are your estimated income and expenses?

| My annual income today | Client | Co-client | | | |
|---|---------------------------|---|--|--|--|
| Salary/bonuses/self-employment* (Income is required if employed) | \$ | \$ | | | |
| Social Security ^{**} (Consult your annual Social Security Estimate or visit www.ssa.gov/estimator) | \$ | \$ | | | |
| Pension income* | \$ | \$ | | | |
| Other (e.g., rental, part-time work) | \$ | \$ | | | |
| **If you are retired, include your retirement in | come from these sources | | | | |
| My annual expenses today | | | | | |
| Essential expenses \$ | | Lifestyle expenses \$ | | | |
| (e.g., mortgage, rent, food, utilities, medical, liability payments) | | (e.g., hobbies, entertainment, travel) | | | |
| Do you anticipate your future expenses to: \Box increase \Box decrease \Box stay the same \Box unsure | | | | | |
| How are you insured today? | | | | | |
| Client | | Co-client | | | |
| Life insurance death benefit \$ | | Life insurance death benefit \$ | | | |
| Long-term care daily benefit \$ | | Long-term care daily benefit \$ | | | |
| Disability insurance benefit \$ | | Disability insurance benefit \$ | | | |
| or % of s | alary (if group coverage) | or % of salary (if group coverage | | | |
| What to bring to your conversation | n with your advisor | r | | | |
| Financial statements: Retirement plans, 401(k)(s), 403(b)(s), brokerage, IRAs, Social Security statements | | Recent pay stub (if applicable) | | | |
| | | Basic estate documents: Will, healthcare directive/ living will, power of attorney, trust(s) | | | |
| Insurance policies: Life, disability, long-term care, auto & home, umbrella | | Employer benefits information: Enrollment confirmation and/or benefits summary/handbook | | | |
| □ Recent tax return | | | | | |
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| If you are not an Ameriprise client: You can either meeting or ask an advisor to invite you to secure | | | | | |
| Data gathering is one part of the financial plann recommendations. | ing process. The financia | l advisor may provide retirement planning analysis and/or | | | |

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