

2024 Fixed Income Outlook

An Ameriprise Investment Research Group publication

Fixed Income Research Team December 15, 2023

Lower yields likely ahead in 2024

We believe the bold inflation spike in 2022 carried through into both higher Fed policy, higher Treasury yields and wider spreads over the past two years. Going forward, Fed policy rates and long-term bond yields may be headed lower in 2024 as inflation grinds lower from COVID-19 supply chain distortions and ultra-tight labor markets.

A look back at 2023

Year-to-date, the Bloomberg US Universal Index posted a 4.75% total return through December 13, with fourth-quarter performance pushing the index back into positive territory for the year. The Bloomberg US Aggregate Index lagged the US Universal Index by half a percent year-to-date, largely attributable to Global High Yield performance.

The strongest total returns came from U.S. High Yield Corporates, followed closely by Europe as the market's risk-on tone swept credit spreads tighter on the year. Even in high-quality fixed income, the Bloomberg Investment Grade Corporate Index topped the performance of core Treasury rates, 4.01% versus 2.82%, respectively, year-to-date through December 14.

Treasury yields took the roller coaster route, with two-year Treasuries reaching 5.07% in the first quarter before dropping as concerns around the banking sector brought a flash-back to the Great Financial Crisis. Before March was over, 2-year Treasury yields set the 2023 low-water mark at 3.77%; a 130 basis point drop in just 13 trading sessions.





🔎 Key Takeaways

- The Fed's current rate stance remains solidly constrictive at 5.25%-5.50%, relative to neutral of around 2.50%, and may be lowered by the Fed late next year.
- Declining inflation and slower growth suggest the peak in Treasury yields for the cycle may have been in 2023.
- The Ameriprise Global Asset Allocation Committee forecasts a 3.50% 10-year Treasury yield and the potential for 75 basis points of Fed policy cuts at year-end 2024.
- We see compelling catalysts supporting free cash flow and ratings for select high-quality corporate bonds in each industry.

() Recommendations

- Focus on up in quality in U.S. Government Bonds and U.S. Corporate Bonds.
- 2% real yields on Treasuries signal it's the right time to shift cash into fixed-income, and the right phase of the rate cycle for total return opportunities.
- With peak 10-year Treasury yields likely behind us, we believe opportunities abound for investors seeking total return, income and capital preservation.

From their low yield of 3.30% on May 3, 10-year Treasuries soared 169 basis points closing at 4.99% on October 19. It seems that 10-year yields shed more than 100 basis points of yield in that short window of March, while the rise in yield took more than four months.

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Inflation and bond market angst over U.S. Governance likely side-lined next year

While investor concerns over unanchored inflation appear to be largely set aside, we note how Treasury yields rose in June during Congressional debates over the debt ceiling. They rose again while the House failed to pass a continuing resolution to keep the government open through the tumultuous period of voting to remove Speaker McCarthy and replace him with Speaker Johnson. Effective budgeting begins with effective governance, which relies on effective leadership. Watching challenges in selecting a house speaker constrained by party line divisions and interparty agenda punctuated the investor hopes for addressing deficit spending.

We point to a buyers strike in Treasury markets as many investors stepped aside while headlines focused on political angst in Washington. Fitch Ratings lowered its credit rating from AAA to AA+ on August 5th, and Moody's investor service ultimately placed the U.S. Sovereign debt rating on Outlook Negative on November 10th, citing the impediments to governance that keep Congress focused away from its budget responsibilities.

Over the long-term, Treasury markets remain concerned over fiscal prudence, but the next flare-up likely lies after the presidential election in 2025 when the debt ceiling deadline returns for Congress. Should geopolitical risk spur additional spending that would be prudent, we anticipate bond markets to give Congress a pass.

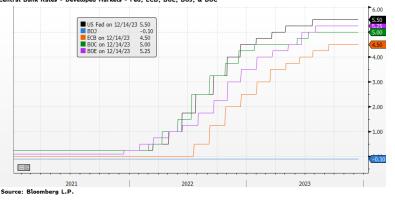
An evolving Fed policy approach

We believe Fed policy rates will likely remain elevated into the second half of 2024 as the Fed looks to confirm the embers of inflation have cooled. Once inflation data and market expectations re-anchor around the Fed's 2% long-term target, we could see the Fed trim policy rates to moderate its current, highly constrictive Fed policy range of 5.25% - 5.50%. Easier borrowing conditions could lie in our future, but first, we believe the Fed needs to gain confidence inflation is under control.

A Fed Put? Now that constrictive policy is in place, we believe the Fed approach has evolved away from supporting asset prices, as seen through the 2010s. We point to the prompt, targeted Fed response to the regional bank runs in March as a template for Fed policy response until inflation has been snuffed out. We have moved beyond the Fed's put, in our view, and likely see agile but highly targeted interventions in the current stage of the rate cycle.

We also highlight that the central banks in the seven largest developed economies (G7) raised policy rates to combat inflation, with the exception of Japan. And with inflation falling across all the G7 economies, we anticipate those that raised rates to solidly constrictive levels look to at least reduce the degree to which policy is restraining the economy to avoid an overshoot to the downside. Through the course of 2024, we likely see policy rates trimmed at a time and pace fitting for each nation. The biggest takeaway is that the U.S. and the Fed are only one pair contemplating a policy shift next year. Effects from other nations can ripple across global bond markets and economies. Transitions are nearly always difficult, and 2024 may be filled with them from a monetary policy perspective.

G7 Central Bank Policy Tightens Central Bank Rates - Developed Markets - Fed, ECB, B0E, B0J, & B0C



Falling Inflation Data Leads G7 Yields Lower



Targets for 2024

Fed funds policy forecast: We anticipate the Fed may begin to move away from its highly restrictive stance late next year, with 75 basis points of cuts in our Base Scenario. Our Favorable scenario captures a clearly soft landing, which allows the Fed to cut policy rates more quickly. Meanwhile, our Adverse Scenario accounts for potential softening in consumer and business demand that prompt the Fed to normalize policy rates more aggressively. Other facets of our Adverse Scenario would see stubborn inflation push potential rate cuts into 2025, in our view.

The Fed's balance sheet run-off (quantitative tightening) will likely wind down next year after removing roughly \$1.5 trillion of emergency liquidity injected into bond markets following the COVID-19 outbreak. Treasury markets already experienced nearly twice as much volatility since the start of 2022 compared to the prior

Ameriprise 2024 Year-End Forecasts (see our 2024 Investment Outlook & Themes report)		
Favorable	Base	Adverse
Scenario	Scenario	Scenario
Fed Funds	Fed Funds	Fed Funds
Target Range	Target Range	Target Range
4.25% - 4.50%	4.50% - 4.75%	3.75% - 4.00%
10-Year Treasury	10-Year Treasury	10-Year Treasury
4.00%	3.50%	3.00%

Source: American Enterprise Investment Services, Inc.

decade based on the ICE BofA Treasury Volatility Index, a trend we see continuing.

Ten-year Treasury yield forecast: The Peak 10-year Treasury yield may lie behind us for the cycle as inflation fades. In our Base Scenario, we anticipate the 10-year Treasury yield could settle lower in 2024 as inflation moderates and the Fed softens its tight policy posture. In our Favorable Scenario, we see falling inflation unfolding against a solid growth backdrop, where a shrinking inflation premium makes way for a greater term premium due to growth. Our Adverse case may include a mild recession where long-term Treasuries rally significantly, anticipating aggressive rate cuts and prospects for deflationary pressure.

Key Themes Remain up in Quality

We recommend investors remain up in quality in fixed income. The effects of Fed policy tightening left companies with higher leverage more vulnerable to shifts in consumer and business spending, and susceptible to refinancing risk. Meanwhile, high quality companies retain the financial flexibility to adapt, and the option to divert free cash flow to pay off debt maturities.

Heading into 2024, we are tactically overweight US Government and Investment Grade Corporate Bonds. We remain cautious toward both high yield and senior bank loan segments, given our view that defaults will rise further next year should yields remain high and economic growth slow, prompting lenders and investors to become increasingly fickle on who they lend to.

We recommend core bond funds and a measure of core plus or multi-sector in the mix. Core bond solutions, whether open-end funds or exchange-traded funds, primarily target US Government Bonds and Investment Grade Bonds, segments we recommend Tactically overweighting heading into 2024. Further, exposure to US High Yield would be highly selective to the extent it fits within an open-end fund's mandate. Similarly, the plus side of core-plus can be an actively allocated exposure that targets potential inefficiencies across markets. We also like the core and multi-sector strategies for exposure to mortgage-backed securities that have been under pressure as the Fed shrinks its exposure to the sector and as 30-year mortgage rates over 7% make both buyers and sellers pause. New buyers may have difficulty affording as much home when mortgage rates are elevated like today, while sellers may not want to swap from their current low-interest mortgage into a new home with high financing costs. There is a potential for mortgage rates to drift lower based on the lagging drop relative to 10-year Treasury yields and the historically high, three percentage point premium over 10-year Treasury yields, nearly double the average of +177 basis point premium since 2000.

Investors looking to build an individual bond portfolio that includes corporate bonds should reference our *Corporate Bond Recommended List*, which includes high-quality issuers that we believe will be able to repay their debt at maturity. The list contains over 600 individual bonds from 49 issuers that we actively recommend. See the table at the top of the next page for issuers we recommend.

Fixed-income total returns ahead

We enter 2024 looking at price sensitivity, or duration, as a potential tailwind as inflation settles lower. For bonds, lower rates and long-term yields suggest positive price returns on top of healthy coupons. Bond prices rise when yields fall, and longer maturities are more price sensitive to changes in yield. While credit valuations may be stretched, the Treasury component of yields may have room for returns. Plus, with geopolitical risk on the rise, we believe U.S. Treasuries likely contribute stability to blended portfolios once inflation fades from focus.

The chart at the right shows the total return for identical 5% bonds with different maturities, given a 100 basis point drop in yields across the curve. The longer the maturity, the more sensitive prices are to a change in yield. In 2022 when yields initially rose, prices were falling forming a headwind for total returns. In 2024 we believe yields likely settle lower leading to robust total returns next year.

Inflation is falling. Not just in the U.S. but around the globe in both Developed and Emerging nations. If inflation affected just one nation, it could take measures to pass it on to trading partners through higher prices or a weaker currency. Today, all developed market central banks (G7, except for Japan) are constraining their economies to combat inflation. The approach is working, leading to lower inflation both at home and abroad. We believe the alignment to slow developed nation growth and lower inflation can have greater impact and potentially more success because policies do not offset each other globally. On top of cooling core inflation in the U.S., this collective impact perspective is another reason we One-year Total Return Estimate 5% coupon with a 100 basis point decline in yield



Source: American Enterprise Investment Services, Inc.

have conviction in our expectation for lower policy rates and government bond yields over time. While yields may shoot higher in the short-term, we see the fundamental backdrop as constructive for fixed-income returns.

Geopolitical risk seems to inch higher each month as frictions flare and pass. Frictions seem to arise on many fronts as well. On land in Eastern Europe when Russia invaded Ukraine, in the South China Sea when ships and planes from China poke at Taiwan, the Philippines, and the U.S., in space with the launch of satellites with potentially disruptive capabilities, and in cyberspace when China, Russia, Iran, North Korea (CRINk) probe and exploit U.S. vulnerabilities. The evolving alliance among the CRINk partners seems aimed at disrupting the norm and keeping Western nations alert. While we do not associate any potential event with our Scenario analysis (see our 2024 Investment Themes and Outlook report dated December 15,

G7 Inflation - A Race To Price Stability YOY Change in CPI



2023, page 3), we see the chance of one or a combination of events as a risk that could alter the market trajectory.

A likely outcome of many geopolitical risks would be a flight-to-quality for investors around the globe that favor U.S. Government bonds, particularly more interest rate-sensitive segments, including the intermediate and long end of the Treasury curve. It's not a bad idea to have some ballast in your portfolio, in our view.

Lock in attractive real yields

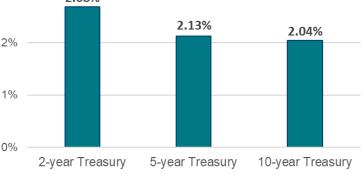
While the average real yield for 10-year Treasuries barely edged out an above-inflation yield through the decade beginning in 2011, today fixed income investors enjoy yields 2% above expected inflation. We view current real yields akin to S&P 500 multiples in the low teens: historically very attractive levels. We believe soundly positive real Treasury yields make Government Bonds, and fixed income, in general, the starting point for income, total return, and capital appreciation strategies. No need to reach for yield or take unnecessary risks for income.

Lock in income long-term

High real yields are also a signal that Treasuries are at their cheapest relative to inflation, potentially an attractive time to buy assuming that real yields may revert to the mean as the rate cycle comes to an end. Here we look to the current level of Treasury yields relative to inflation breakevens of the same maturity. This provides an estimate of the incremental yield potential, or how much investors may be able to earn over inflation.

Over the past decade, Treasury investors were often forced to lose ground to inflation when buying Treasuries. It's hard to imagine that investors buying sovereign debt of the European Union or Japan actually had to pay for the privilege (receiving back less money than they lent – 1000 euros became 975 euros with no interest paid). No wonder investors who have only been investing since the Great Financial Crisis find it hard to wrap their minds around just how attractive a 2% real yield is. What interesting times we live in that investors have lived through negative yields, 10-year Treasury yields at 4.99%, and even healthy 2% real yields on largely risk-free Treasuries.





Source: American Enterprise Investment Services, Inc.

Preserve capital and gain purchasing power over inflation

Another concept that is now back in vogue is protecting client investments by using an individual bond strategy. For investors more concerned about the return of, rather than return on their money, buying bonds at current levels preserves the principal when purchasing Treasuries, U.S. agency unsecured debt, ultra-high-quality corporates (rated A+ or higher), or municipal bonds (AAA or AA) and holding them to maturity. At maturity, the bonds pay off at par, providing access to principal without taking market risk by selling a position. With positive real yields, investors can more than keep up with inflation, they can even gain ground relative to inflation while taking little risk.

The standard structure we start with is a 5 year bond ladder containing bonds maturing every 6 months to a year. Investors can start with 100% Treasuries and adjust for the investor's view on risk. The ladder can be shortened to 3 years to increase the availability of funds or extended if long-term preservation is the goal. Why take more risk than necessary when an investor simply doesn't want to lose the value or purchasing power of what they have saved.

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Municipals are fundamentally attractive, yet fully valued

We believe municipal fundamentals remain well supported by strong GDP growth in 2023, and the afterglow of federal support through the pandemic. We see municipalities as a quality, defensive approach based on their resilience through periods of slowing growth. Investors in high tax brackets should still consider municipals in qualified accounts.

Ten-year Municipal Market Advisors yield reached its richest point in a decade on December 8, relative to 10-year U.S. Treasury yields. Heading into December with light issuance is not likely to reset valuation in a meaningful way in our view.

We recommend investors who look between asset segments for where to put new money to work should consider Treasuries (taxable) at these levels and contemplate the impact of supply on levels relative to Treasuries in the new year.

Tax loss harvesting on fixed income holdings that declined in value can be valuable for investors with big gains in technology stocks. See our report, *Municipal Update – Why you*





should consider tax loss harvesting dated September 10, for more information.

For investors in the market, we recommend purchasing higher coupon municipal bonds due to their price dynamics. While some investors prefer par bonds, the De Minimis Rule could more quickly come into play should yields happen to rise and prices fall to a moderate discount. We recommend premium bonds that offer greater protection from price weakness below par. When selecting AAA or AA municipals, premium bonds often offer a pick-up in yield relative to par alternatives and shouldn't be avoided. This thinking does not apply for BBB-rated municipals that come with more significant potential for default over the life of a bond, which puts the repayment of premium at greater risk. For more on this rule, see our report, *De Minimis Rule Risk from Higher Yields*, dated July 10.

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Our Corporate Bond Recommended List includes issuers that we believe have solid credit fundamentals and are likely able to repay indebtedness beyond the intermediate term. Fixed-income securities included in our Recommended List are selected from the universe of companies covered by AEIS.

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