

Plan for your future

My financial profile

Client name _____ Birth year _____ Today's date _____

Co-client name _____ Birth year _____

When do you plan to retire? (Leave blank if already retired.) _____

What are your short- and long-term goals? (e.g., education, new car, new home, home improvements, travel)

In the short term, I'd like to:	By when (mo/yr)?
Goal 1 _____	<input type="text"/> \$ <input type="text"/>
Goal 2 _____	<input type="text"/> \$ <input type="text"/>
Goal 3 _____	<input type="text"/> \$ <input type="text"/>
In the long term, I'd like to:	
Goal 1 _____	<input type="text"/> \$ <input type="text"/>
Goal 2 _____	<input type="text"/> \$ <input type="text"/>
Goal 3 _____	<input type="text"/> \$ <input type="text"/>

What are your assets and liabilities?

My assets:	Current value	Annual contributions/savings	Employer contributions:
401(k)(s), 403(b)(s)	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/> or ___ % of salary (client)
Traditional IRAs, SEPs and SIMPLE IRAs	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/> or ___ % of salary (co-client)
Annuities	\$ <input type="text"/>	\$ <input type="text"/>	
Brokerage/investment accounts	\$ <input type="text"/>	\$ <input type="text"/>	
Cash/bank accounts	\$ <input type="text"/>	\$ <input type="text"/>	
Roth IRAs, Roth 401(k)(s)	\$ <input type="text"/>	\$ <input type="text"/>	
Cash-value life insurance	\$ <input type="text"/>	\$ <input type="text"/>	
Education savings accounts (e.g., 529 plan)	\$ <input type="text"/>	\$ <input type="text"/>	
Other assets (e.g., house, personal property)	\$ <input type="text"/>	\$ <input type="text"/>	
TOTAL	\$ <input type="text"/>		

My liabilities:	Balance
Mortgage(s)	\$ <input type="text"/>
Credit card(s)	\$ <input type="text"/>
Other loans (e.g., car, boat)	\$ <input type="text"/>
Other liabilities	\$ <input type="text"/>
TOTAL	\$ <input type="text"/>

Estimated net worth:	\$ <input type="text"/>
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What are your estimated income and expenses?

My annual expenses today:

Essential expenses \$
(e.g., mortgage, rent, food, utilities, medical, liability payments)

Lifestyle expenses \$
(e.g., hobbies, entertainment, travel)

Do you anticipate your future expenses to: increase decrease stay the same unsure

My annual income today:

	Client	Co-client
Salary/bonuses/self-employment	\$ <input type="text"/>	\$ <input type="text"/>
Social Security* (Consult your annual Social Security Estimate or visit www.ssa.gov/estimator)	\$ <input type="text"/>	\$ <input type="text"/>
Pension income*	\$ <input type="text"/>	\$ <input type="text"/>
Other (e.g., rental, part-time work)	\$ <input type="text"/>	\$ <input type="text"/>

*If not yet retired, include any expected retirement income from these sources.

How are you insured today?

Client

Life insurance death benefit \$

Long-term care daily benefit \$

Disability insurance benefit \$

or ___ % of salary (if group coverage)

Co-client

Life insurance death benefit \$

Long-term care daily benefit \$

Disability insurance benefit \$

or ___ % of salary (if group coverage)

What to bring to your conversation with your advisor

- Financial statements:** Retirement plans, 401(k)(s), 403(b)(s), brokerage, IRAs, Social Security statements
- Insurance policies:** Life, disability, long-term care, auto & home, umbrella
- Recent tax return**
- Recent pay stub** (if applicable)
- Basic estate documents:** Will, healthcare directive/living will, power of attorney, trust(s)
- Employer benefits information:** Enrollment confirmation and/or benefits summary/handbook

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